



ASQ-TORONTO Breakfast Networking event , November 25th ,2017

Event Presentation:

How to Turn 3-Minute Conversations into Long Term Relationships and Results.

Here's what you'll learn:

- 6 hidden networking trigger points & how to leverage each.
- 5 networking payoff areas that multiply your results without extra effort.
- 4 strategies to maximize your impact and build trust during an initial contact.
- **BONUS:** includes networking skill-building exercises as part of program content.

During this session, participants will discover how to maximize every networking contact. As a result of participating in this program, they will have the ability to build more productive and profitable relationships.

Presented by: Michael Hughes, North America's Networking Guru

Michael specializes in helping professionals increase results by improving their ability to develop and leverage relationships. Building on his successful 23-year corporate career, he has invested the last twenty years relentlessly researching networking as a business strategy and professional competency.

Recognized as an international networking expert, he now coaches business, corporate and sales professionals on how to achieve better results by improving networking skills. His client list includes names like Scotiabank, Dell, RBC Royal Bank, Staples, Cooperators, Project Management Institute, Sunlife and the University of Ottawa EMBA Program.

